

**A SUBSTITUTE RESOLUTION**

**BY TRANSPORTATION COMMITTEE**

**A SUBSTITUTE RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO EXECUTE AN AGREEMENT BETWEEN THE CITY OF ATLANTA AND AVIS RENT A CAR SYSTEM, INC. FOR CAR RENTAL SERVICES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT, WHICH SHALL BE FOR A TERM OF FIVE (5) YEARS, AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta (the "City") and Avis Rent A Car System, Inc. entered into a Lease Agreement (Contract FC 2605-85) dated December 20, 1985 covering the car rental services at Hartsfield-Jackson Atlanta International Airport, hereinafter the "Airport," which has effectively ended December 31, 1990; and

**WHEREAS**, a new agreement with Avis Rent A Car System, Inc. is required and will link Avis Rent A Car System, Inc. with the future CONRAC agreement; and

**WHEREAS**, the rental rate for counter space and facilities will be adjusted to increase the rental to the market rate; and

**WHEREAS**, the Department of Aviation recommends that the City enters into a new agreement with Avis Rent A Car System, Inc. for a term of five (5) years.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor or her designee be and hereby is authorized to execute on behalf of the City of Atlanta an Agreement for Car Rental Services at Hartsfield-Jackson Atlanta International Airport, which shall contain substantially the following terms and conditions:

1. The term shall be for five (5) years or the date of beneficial occupancy of the CONRAC, whichever comes first.
2. This agreement includes a service facility on Car Rental Row containing approximately 7.135 acres of land, 13,000 sq. ft. of building and 979 sq. ft. of counter space located in the Main Terminal of the airport.
3. Avis Rental Car System, Inc. shall pay a privilege fee of ten percent (10%) of the gross revenue, counter space rental of \$32.50 per square foot per year, and the facility rental will include a land portion that will be \$1.45 per square foot per year.
4. The Minimum Annual Guarantee (MAG) will be the greater of the current MAG or an amount equal to eighty-five (85%) of the previous years rental. The proposed MAG for the first year will be \$4,766,152.
5. Avis Rent A Car System, Inc. will have the privilege of soliciting car rentals from the counter area and arranging for such services with departing airline passengers and others in the Central Passenger Terminal Complex. This shall not be construed to be an exclusive privilege, and City shall have the right to deal with and perfect arrangements with other Car Rental Companies, involving like activity